

# FEDERATION OF DISTRIBUTORS

# JARVIS

# Newsletter



Issue No. 17, March 2001

## JARVIS

PRODUCTS CORPORATION RSA (PTY) LTD

## A Trip to South Africa

During the first week of January 2001, Mr. Vincent R. Volpe, President of Jarvis Products, visited our South African affiliate, Jarvis Products Corporation R.S.A. Mr. Volpe also visited several long-time Jarvis customers, such as OKK Foods, the Karan Beef Company, and Pyramid Abattoirs to observe Jarvis tools being used for many beef processing procedures, especially kill floor operations. These are several photographs taken on his recent trip:



From left, Norman Coen, plant maintenance, Ben Myburgh, General Manager, Jarvis Products Corporation South Africa, and Malherbe Van Wyk, Production Manager at OKK Foods, a longtime Jarvis tool user.



In honor of Mr. Volpe's January 2001 visit, the American and Jarvis flags were flown at the Karan Beef Company in Balfour, Republic of South Africa. This plant has the capacity to process up to 1,000 head of cattle per day.



Shown being photographed is an old friend, Pat Riley, Chief Engineer of the Karan Beef Company.



Picture taken in Karan Beef's modern processing facility. Note Jarvis' Model BR-5 Dehider Blade Reconditioner on the small corner table.



Mr. Volpe had lunch with the staff of the Karan Beef Company. They discussed current issues affecting the South African beef industry, and present production conditions at the Balfour facility.





Picture of Karan Beef Company's ultra-modern kill floor.



Pictures of the Karan Beef Company's interior. Renowned for its efficiency, Karan Beef's Balfour plant is one of South Africa's most modern processing facilities.



While in South Africa, Mr. Volpe also visited the Pyramid Abattoirs slaughterhouse and cutting plant near Pretoria. Pyramid Abattoirs is also a longtime Jarvis equipment user. Besides South Africa, Pyramid also exports products to Europe, Namibia, Swaziland, Mauritius, Hong Kong and New Zealand.

Action photographs of Jarvis' Buster V Carcass Splitting Bandsaw being used at the Pyramid Abattoirs beef processing plant.

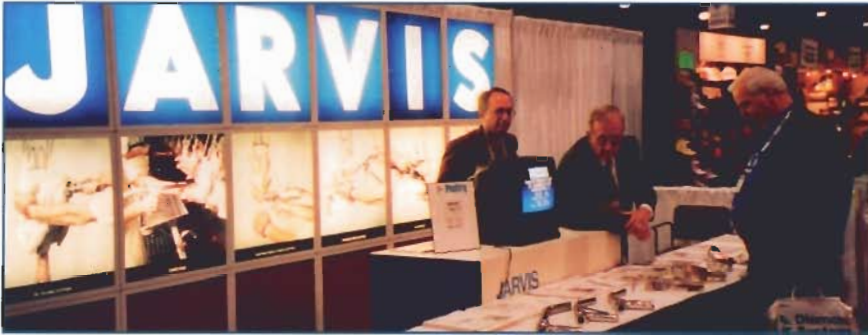


## The Annual IPE Show In Atlanta, Georgia U.S.A.

In January 2001, Jarvis Products' Poultry Division participated in the annual International Poultry Exhibition (IPE) held January 17 - 19 in Atlanta, Georgia's World Congress Center. Jarvis was represented by Harry and Kevin Chamberlain, Jarvis' Poultry Division's General and Sales Managers and Mr. Vincent R. Volpe, President of Jarvis Products. Poultry processors from the United States, Canada, Europe, Asia, Africa, Central and South America attend this exhibition. The IPE expo marked the industry's introduction to Jarvis' new Model PFC-1 Finger Cutter, an air powered finger cutter specifically designed to remove worn picking fingers more efficiently. Here are some photos of friends and business acquaintances taken at the show:



Model PFC-1 Picking Finger Cutter.



Kevin and Harry Chamberlain demonstrating several showcased Jarvis products to a booth visitor.



Being photographed are some old friends, (from left) Anoland de Leon-Casse, Export Manager and Marita Rodriguez, Export Department. Their company, Koch Supplies, Inc. is a Kansas based, meat processing industry supply company that sells Jarvis equipment.



Daniel Villegas (far right) of Juan Neustadt, Jarvis' Colombian representative, visiting the Jarvis booth.



Old friends Oscar Cozzini, President of Cozzini, and Vice President Keith Weithorn being photographed in front of the Cozzini booth. Jarvis and Cozzini have had a friendly relationship for many years. Cozzini manufactures improved processing systems for meat and food processing operations.



Mike Bendixen with wife Maria Isabel. Mike is with Garcia Colinas, a Jarvis Central American distributor based in Miami, Florida.



Mr. John Wightman (on left), President of Edge Manufacturing, manufacturer of circular saw and band saw blades with Regional Sales Managers John Prunti and Edward Kelly.



Photograph of the Hantover Corporation booth. Hantover Corporation supplies in addition to meat packing equipment, industrial personal protection items, medical and first aid supplies, material handling equipment, clean up and maintenance goods.

## Visiting Scandinavia and Seeing Old Friends in France



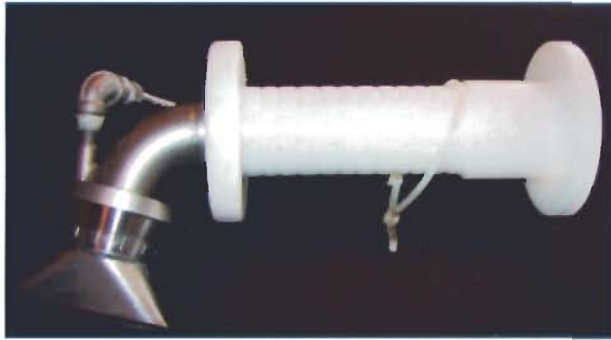
In January 2001, Mr. Volpe made a business trip to Sweden, Denmark and France. The purpose of the trip was to see new equipment developed by Infood AB, Jarvis' exclusive Swedish distributor, for the Scandinavian market, and to review current European marketing conditions with Industrade of France, Jarvis' French distributor. These are some pictures taken on that trip:



At Infood AB, (from left) Mr. Volpe with consultant civil engineer Helge Moller, Torben Jensen, Process Technology and Hygiene Project Manager with the Danish Meat Research Institute and Bengt Sandberg, Jarvis' special Scandinavian representative.



Torben Jensen with Thomas Claughton-Wallin, Infood's Sales Director and Managing Director.



Photos of a new type of handle specially manufactured by Infood AB for Jarvis' Model CV-1 Steam Vacuum System.



While in Scandinavia, Mr. Volpe also visited Denmark's Danish Agriculture Research Center in Roskilde. The purpose of the visit was to discuss Danish pork production and Jarvis' hog processing automation procedures with Birthe Jessen (shown in photographs), the Danish Meat Research Institute's Food Science Information Manager.



Strasbourg



In Strasbourg, at Industrade of France, from left, Christian Matter, Sales and Service, Fabienne Becker, Industrade's Chairman and Managing Director, Mr. Volpe and Pierre Grosskreuz, Industrade's CEO.